

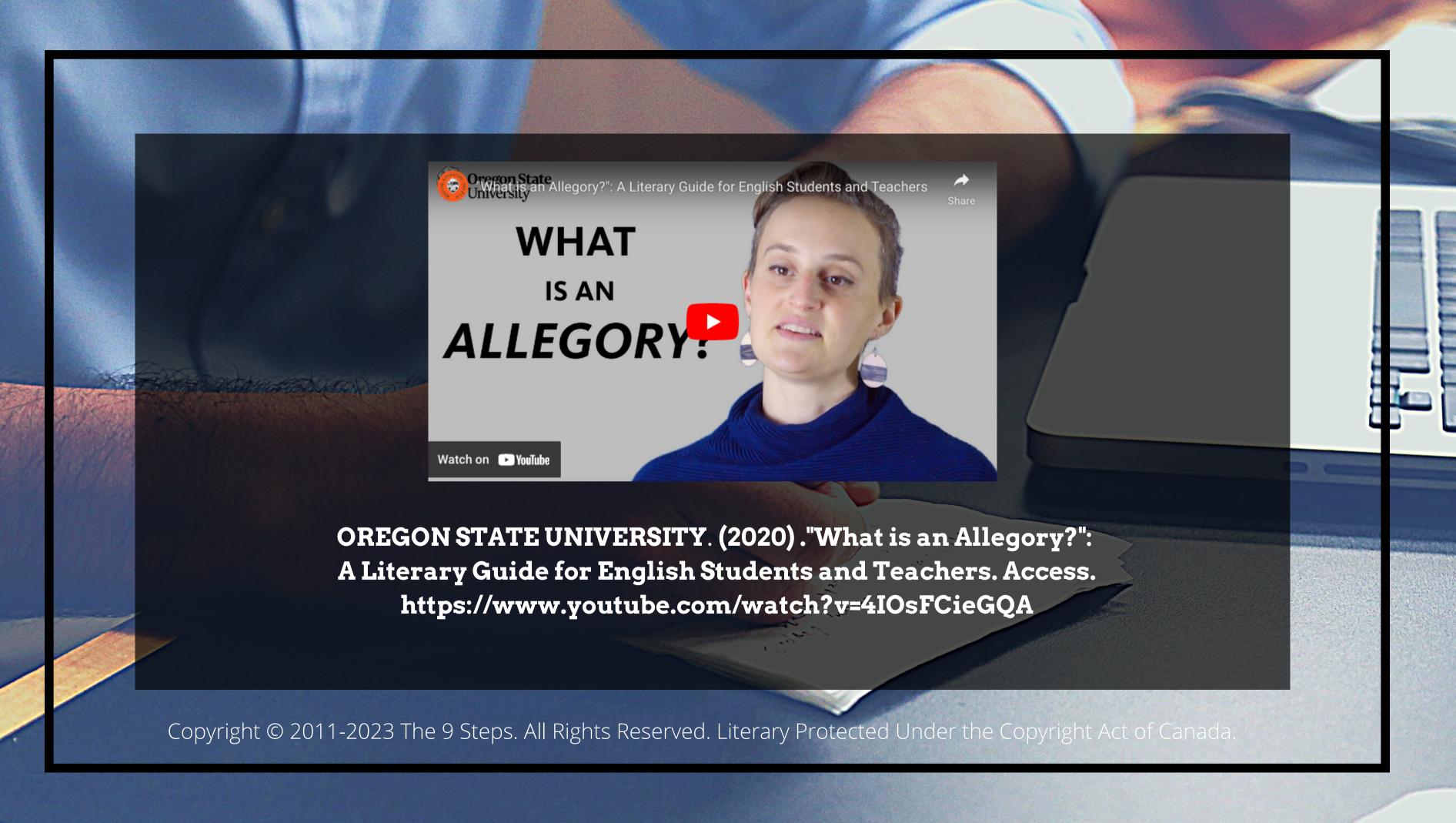


Learn how to know what to say but fundamentally how to say it to inspire listeners. You will learn how to create positive feelings with audience members and acquire devotion from each person in the following areas: repetition, emotion and storytelling.

KNOW WHAT TO SAY & WHEN TO SAY IT







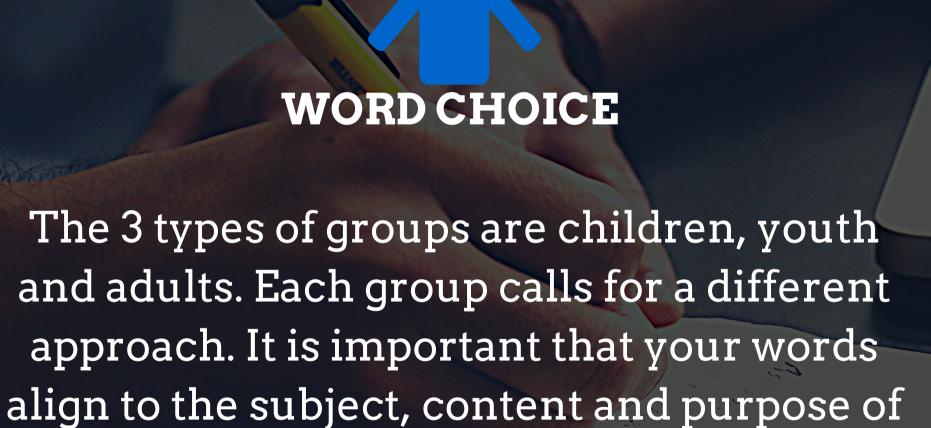




COAL FINDS HIS LIGHT STORY BY JEFFREY SAAH

All of Coal's life, he was made to believe that he wasn't good enough and that he couldn't accomplish anything. But when Coal finds his hidden light, he realizes that there is much more to him than he ever expected.





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your presentation.

WORD CHOICE

For Group 1: Children, use words that create strong emotional feelings such as "Mom" or "Dad." Feelings inspire response.

For Group 2: Youth, use words that creates imaginary or pictures in the mind.

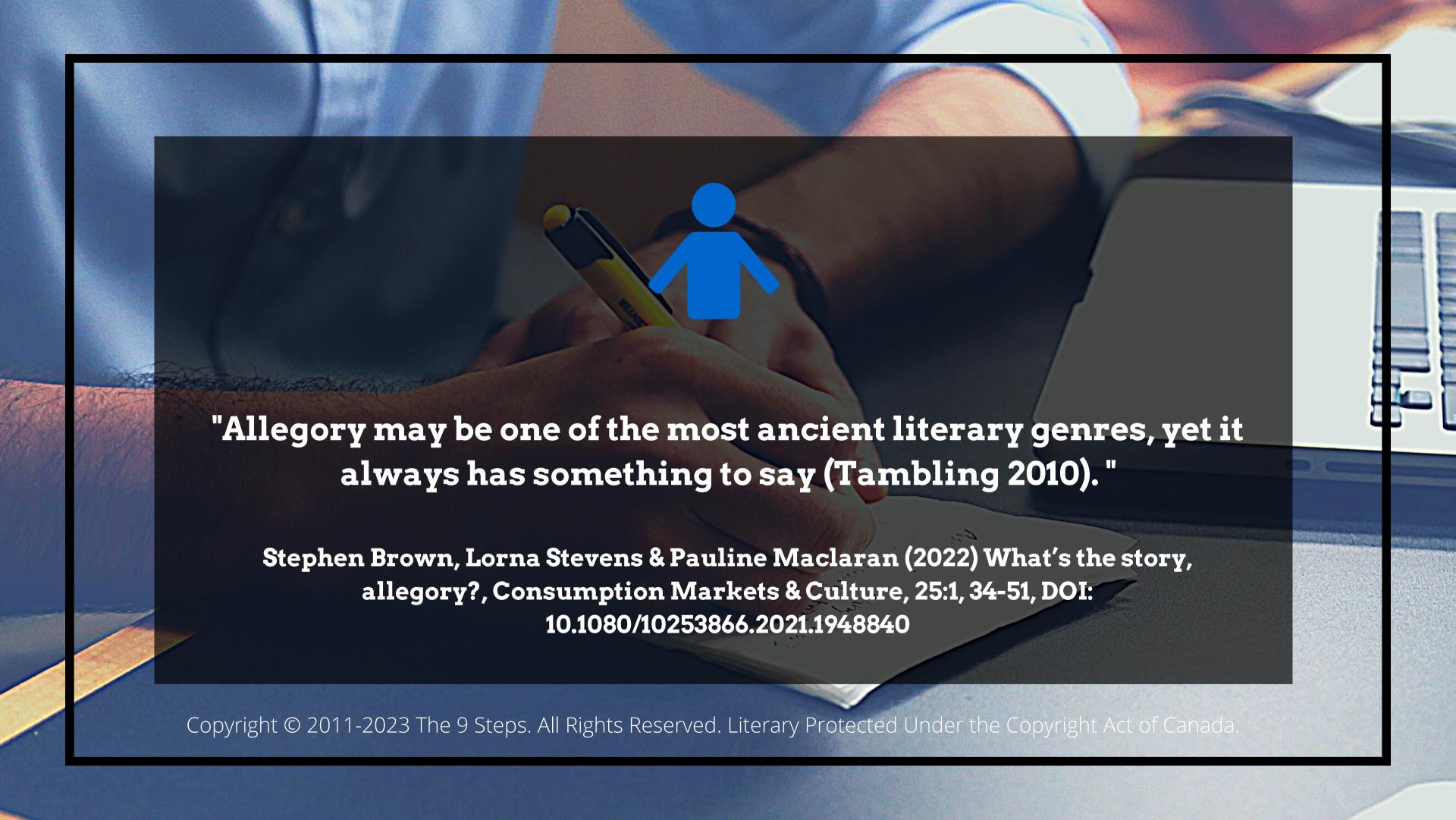
Youth are inspired by what they can visualize.

For Group 3: Adults, use words that inspire intelligence. Educate your audience.

Important Note: Before you speak to a group, always ask for the type of group that you will be speaking to. From then you can harness your speech according the group. If it happens to be a crowd with children and adults the formula that works for all groups is "storytelling or ALLEGORY."



ALLEGORY IS A STORY WITH A HIDDEN MEANING. Copyright © 2011-2023 The 9 Steps. All Rights Reserved. Literary Protected Under the Copyright Act of Canada.



Modernization "When we think about "Social" Media, "social" is the idea of culture exchanging information, ideas, traditions to another. "Media" is the vehicle is which such things are exchanged, which now has become faster." - Lance A. Constantine

Oral Traditions "Oral tradition, or oral lore, is a form of human communication wherein knowledge, art, ideas and cultural material is received, preserved, and transmitted orally from one generation to another.[1][2][3]

From Wikipedia, the free encyclopedia (n.d) Oral Traditions. Access. https://en.wikipedia.org/wiki/Oral_tradition



IN ANCIENT TIMES, ALLEGORY WAS USED TO PRESERVE HISTORY. IT IS A COMMON PRACTICE.

ANOTHER WORD FOR 'ALLEGORY' IS STORYTELLING.





The speaker must be able to take the crowd on a journey. This is why **storytelling** is important. Painting mental picture stories will create a bandwagon in people's minds. Take advantage of telling people a great story.

Majority will follow; if not all.

When Using Storytelling

(1) The audience will always wait to hear the ending. We will go on the journey with you.

(2) The audience will always relate to mental picture stories. We will see ourselves within your story.

(3) The audience will be inspired to visualize. We will remember 50% of what we hear and see. Inspire us.

Practice the Art of Storytelling

A mental picture story with a moral ending.

Commitment: Use words that represents something that everyone is aware of. For example, an animal (a lion, an eagle etc.)

Dedication: Use words to describes common life events that people can relate to. For example, fitting in with others.

Inquisitiveness: Use words as metaphors or symbolisms. For example, bright like the sun.







